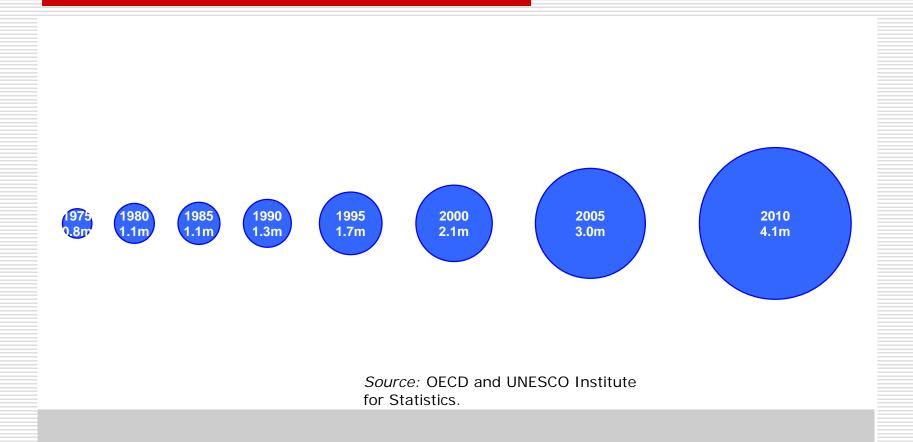
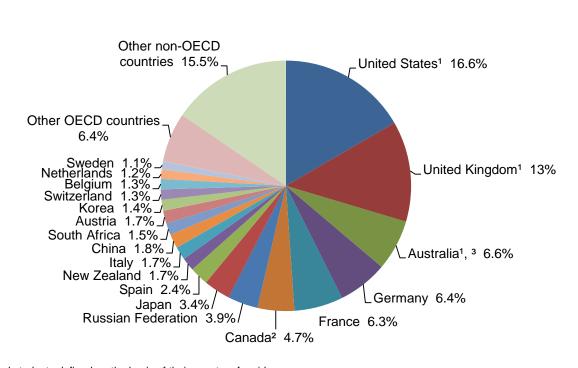
Global Education: Long-term growth in the number of students enrolled outside their country of citizenship, 1975-2010



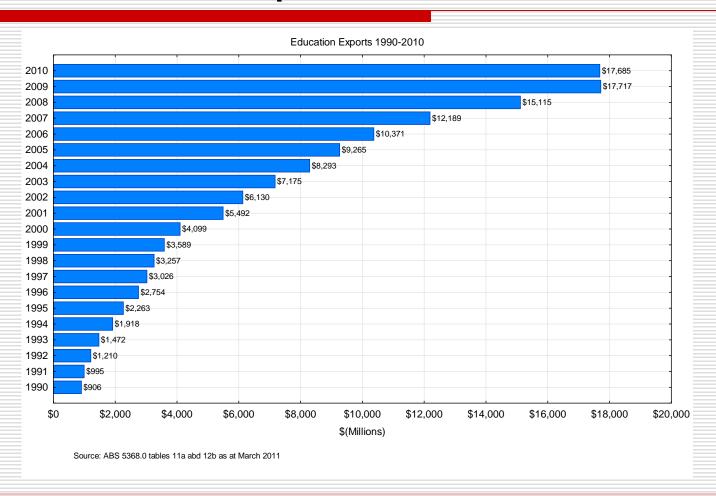
Distribution of foreign students in tertiary education, by country of destination (2010)



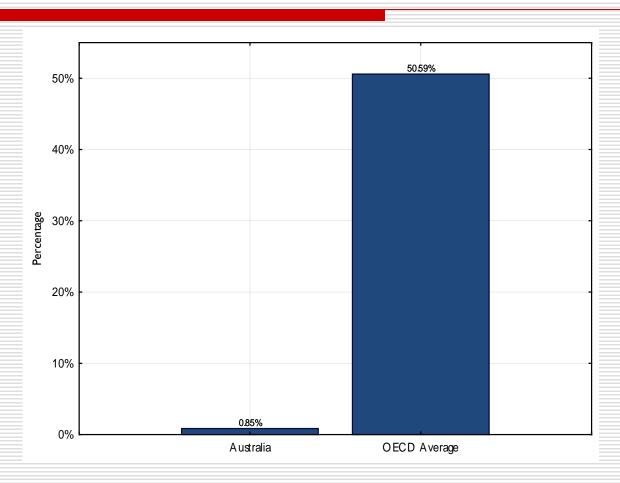
- 1. Data relate to international students defined on the basis of their country of residence.
- 2. Year of reference 2009.
- 3. Student stocks are derived from different sources; therefore, results should be interpreted with some caution.

Source: OECD and UNESCO Institute for Statistics for most data on non-OECD destinations. Tables C4.4 and C4.7, available an lina

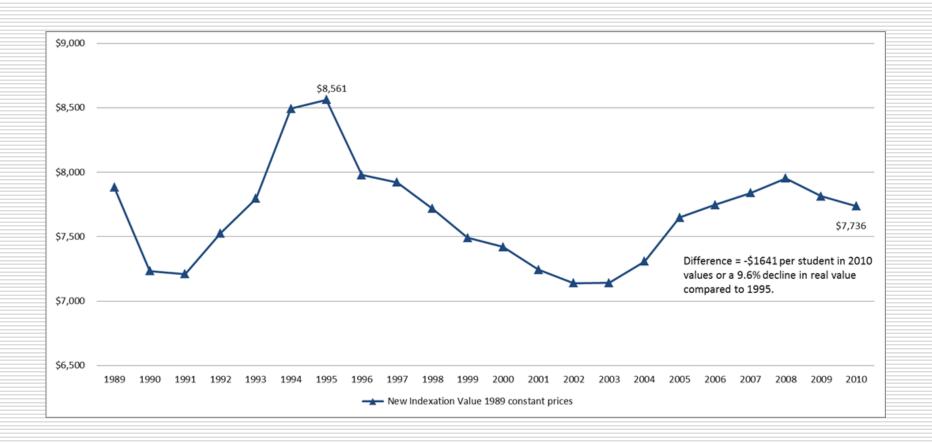
The rise and rise of Australian education exports 1990-2010



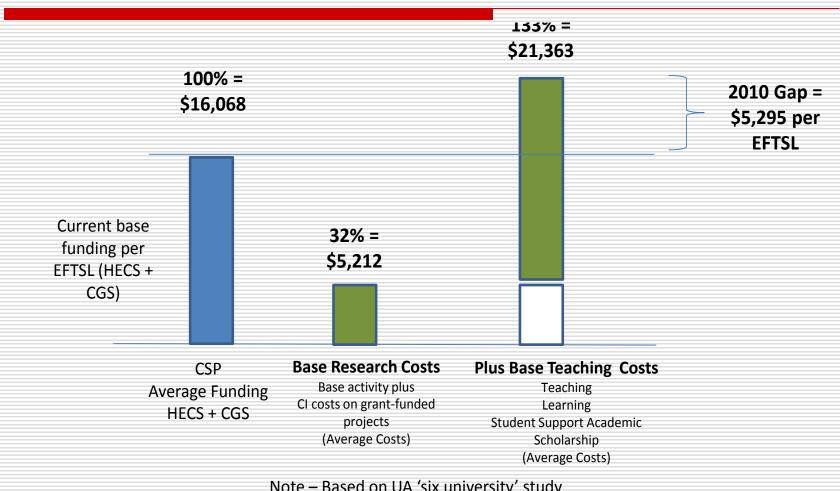
Pressure to Export: comparative public funding growth Australia and OECD, 1995-2007.



Pressure to Export: unit domestic undergraduate funding 1989 to 2010 (\$1989 CPI)



Pressure to Export: revenue gap for domestic undergraduate students



Export Benefit

- Current Export Revenue: tuition, living expenses, travel, including friends and relatives.
- Creative Cultural Diversity: synergies within the creative class.
- Downstream Network Effects: skilled migration, trade linkages, soft power.

Popular version: "Foreign Students: not welcome here. Shutting out foreign brains is a good way to foster mediocrity." *The Economist*, October 9 2012.

Export Foundations and Facilitation

- Long-standing reputable higher education system in a developed peaceable country
- □ Geographic, climatic and linguistic advantages
- Higher education tuition fee and admission quota liberalisation
- Language testing and agency innovation eg IELTS, IDP, Navitas, offshore campuses
- □ Visa and migration incentives eg work rights, family visas and work rights, migration pathways
- Quality assurance innovation eg ESOS Act, Tuition Protection, AUQA

Challenge: The Perfect Storm

- □ Rising Australian Dollar
- Migration growth and visa changes
- 2009 Student safety incidents
- "Big Australia" 2010 election
- □ Global Financial Crisis
- The Rise Of MOOC (Massive Open Online Courses)
- 2011: 9.1% decline in international enrolments for Australia following a decade of 10% annual growth

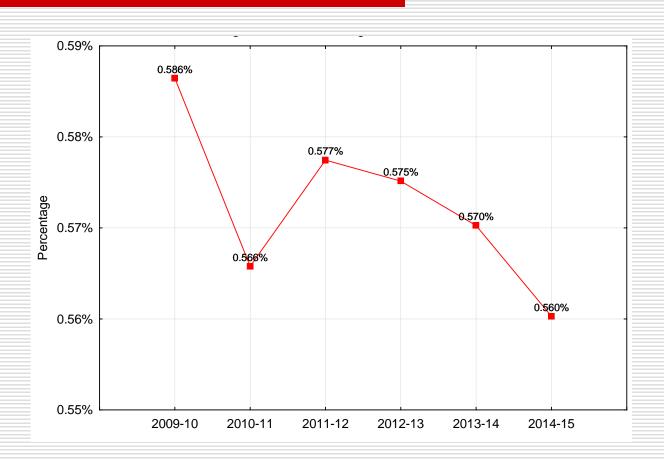
Official Response In International Education:

- Baird, Knight and COAG Reviews
- Universities Australia's Ten Point Plan
- Michael Chaney's International Education Advisory Council Review
- Henry Asian Century Task Force Report
- Reverse Colombo Plan

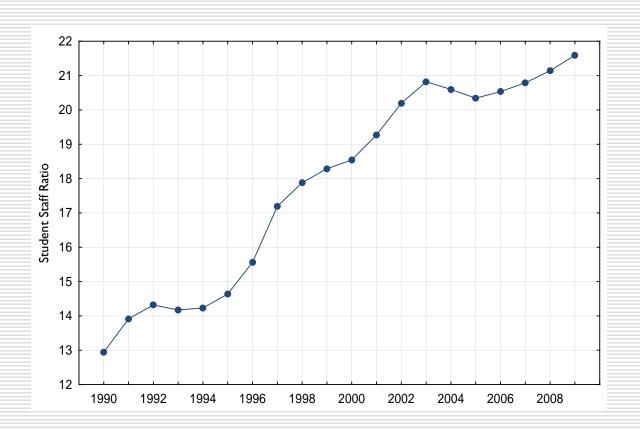
Complementary University Reform

- 1990s: Dawkins' mergers and student funding(fees and loans)
- 2000s: Howard enterprise bargaining and governance and sovereign wealth fund
- 2010s: national regulation, funding indexation and research indirect cost supplementation (Bradley). Now Mr Pyne's proposals
- BUT funding aggregates muted (Lomax) Smith)

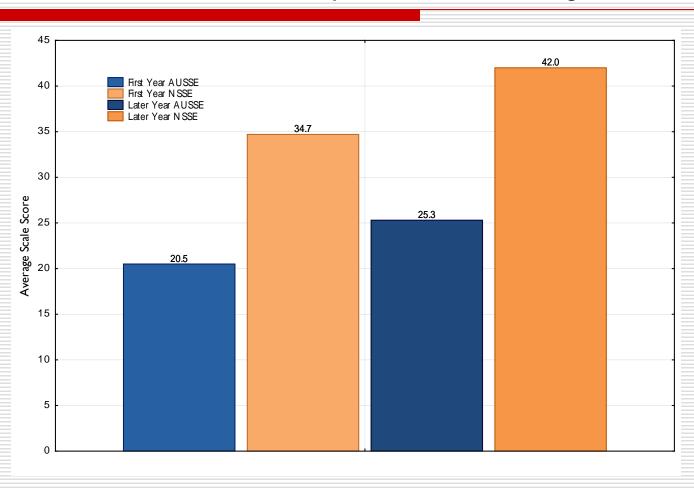
Wider University Funding Context: public spend as share of GDP, 2010-2015.



Academic Cost of Reform to date: studentstaff ratio 1990-2009.



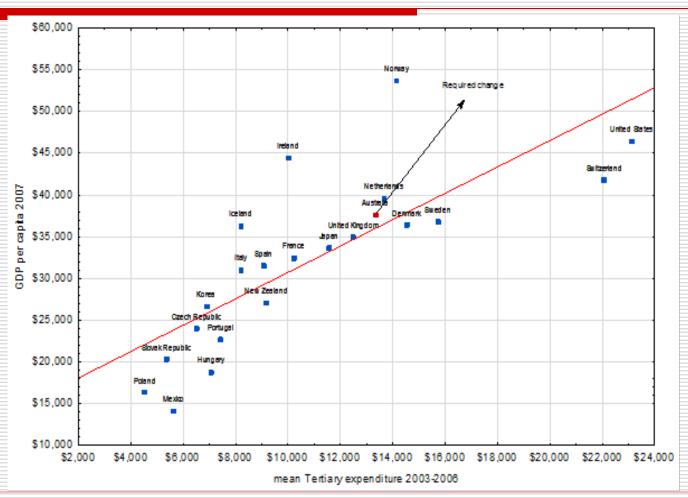
Academic Cost of Reform to date: AUSSE/NSSE student experience survey outcomes



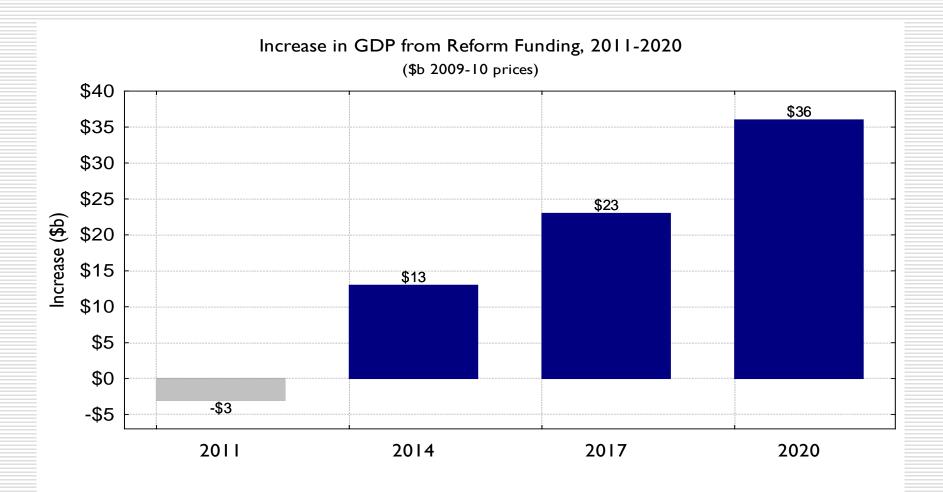
Global Positioning

- The Patchwork Quilt: Europe and USA
- The Battle of Britain: the implications of Lord Browne
- Canadian Steadiness and Aspiration
- Asian Dynamism and Ambition
- Australia? Bi-partisanship? Vision?

PAY-OFF? Per Capita Income and Tertiary Expenditure, OECD 2003-7.

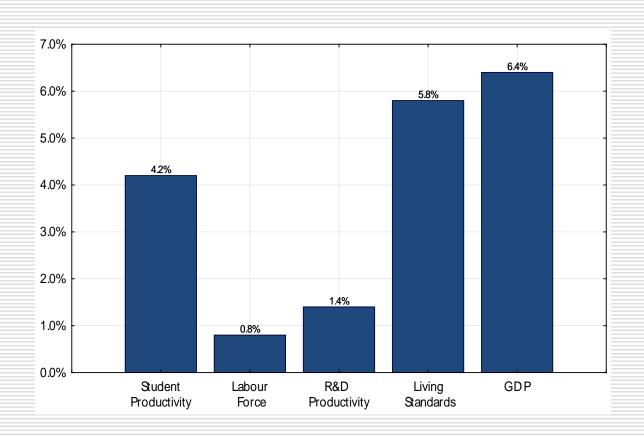


PAY-OFF? CGE Modelling

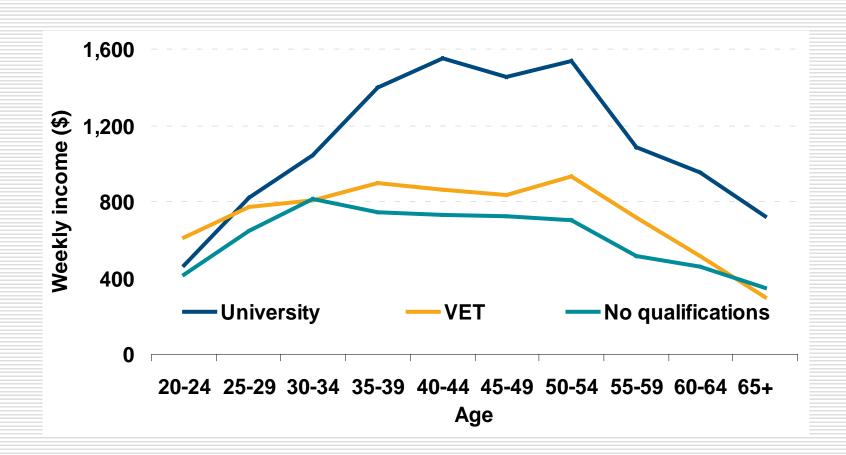


Source: KPMG Econtech 2010

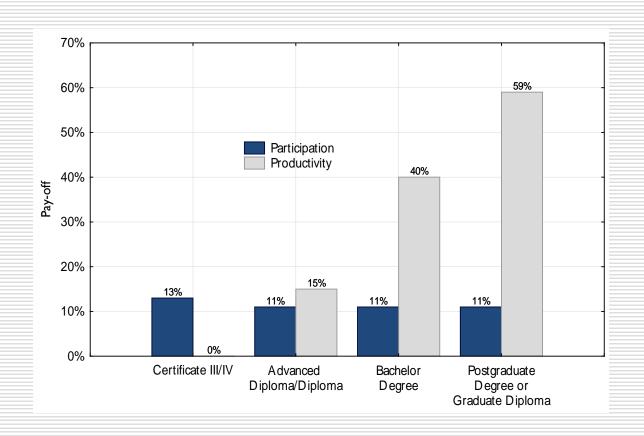
Nature of Long-Run Pay-Off: CGE for 2040



Source of Pay-Off: NATSEM data analysis



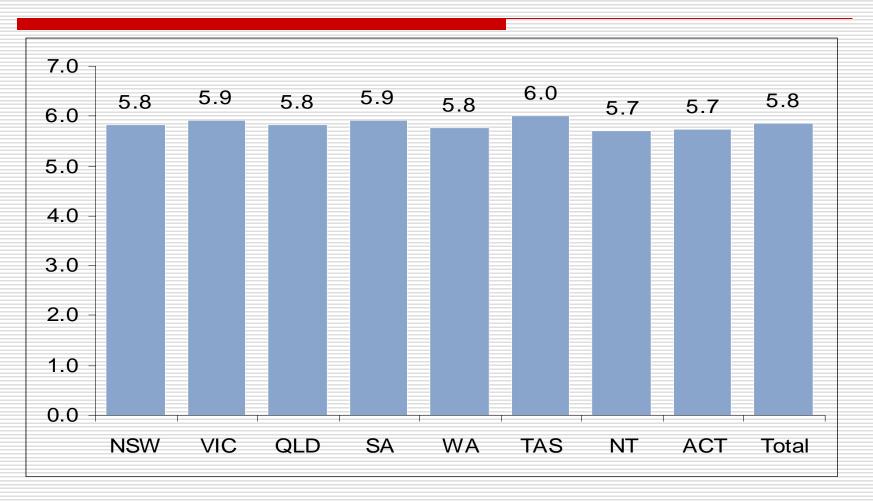
Source of Pay Off: CGE



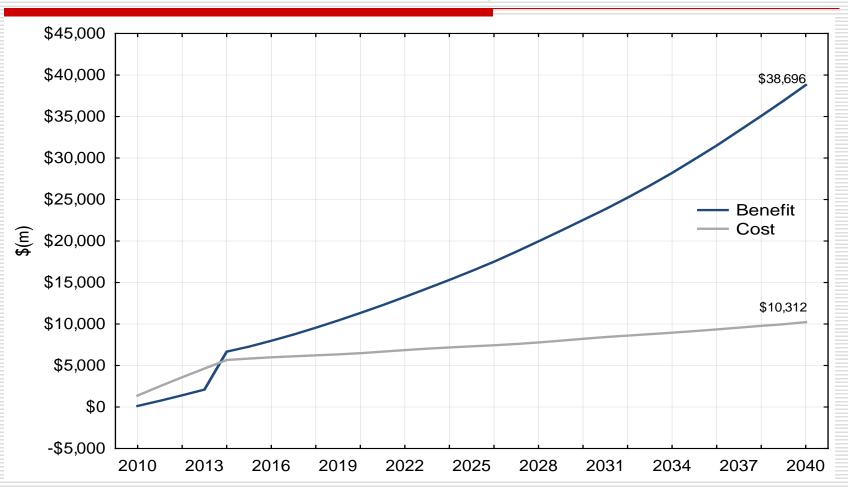
Source of Pay-Off: OECD Innovation Index Correlation, 2011

Level of Innovation	Higher Education Expenditure as a % of GDP	Graduate Share of 25- 64 Population	Global Innovation Index Score (Average)
High Level Innovation Countries (Score between 55-64)	2.03%	37%	58.10
Above Average Level Innovation Countries (Score between 45-54)	1.49%	32%	50.28
Medium Level Innovation (Score between 35-44)	1.27%	19%	38.17

Regional Distribution of Pay Off: CGE

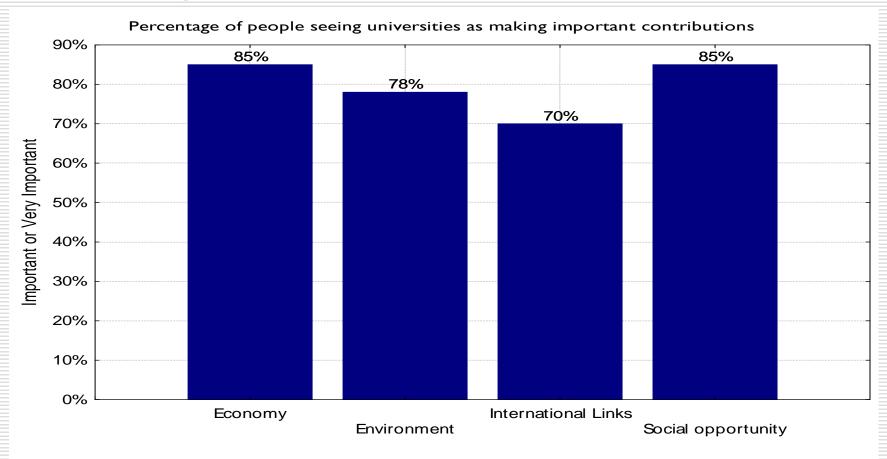


Fiscal Aspect of Pay-Off: CGE

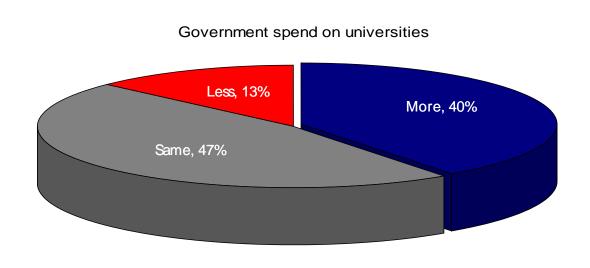


PUBLIC SUPPORT ? Nielsen Survey Results

Source: Nielsen survey 29 July 2010



PUBLIC SUPPORT?: Willingness to Pay



Source: Nielsen survey 29 July 2010